

Andrea Ariu

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CURRENT POSITIONS

2017-now Assistant Professor, LMU Munich, Germany
2017-now Research Fellow, IFO Institute, Germany
2014-now Research Associate, CRENOS, Italy
2017-now CESifo Research Fellow

PAST POSITIONS

2015-2017 Post-Doctoral Fellow, GSEM, University of Geneva.
2014-2015 Robert M. Solow Post-Doctoral Fellow, McDonough Business School,
Georgetown University
2011-2014 Research Fellow Fond National Recherche Scientifique, Belgium
2009-2014 Researcher IRES, Université catholique de Louvain, Belgium
2010-11 Researcher, National Bank of Belgium (Sept 2010 - Feb. 2011)

RESEARCH VISITS

2016 Center for Economic Performance, London School of Economics, UK
2012 Department of Economics, Stanford University, California, USA.
2011 Center for Economic Performance, London School of Economics, UK
2010 Department of Economics, London School of Economics, UK.

EDUCATION

2014 Ph.D. in Economics, Université catholique de Louvain. Supervisors: Prof. G. Mion and Prof. F. Docquier
2008 Joint Degree Program: "M.Sc. in Economics and Social Sciences" Université catholique de Louvain, Belgium and Bocconi University, Italy.
2006 BA in Economics of International Markets and New Technologies, Bocconi University, Italy.

RESEARCH INTERESTS

International Trade, International Migration.

PUBLICATIONS

"Crisis-Proof Services: Why Trade in Services Did Not Suffer During the 2008-2009 Collapse" *Journal of International Economics*, 2016, Vol 98, 138-149.

➤ Winner of the "2015 Geneva International Award" (from the Swiss Network for International Studies)

“Governance Quality and Net Migration Flows” *Regional Science and Urban Economics*, 2016, Vol. 60, 238-248. (with Frederic Docquier and Mara P. Squicciarini)

“Services Versus Goods Trade: A Firm Level Comparison” *Review of World Economics*, 2016, Vol. 152(1), 19-41.

“Firm Heterogeneity and Aggregate Business Services Exports: Micro Evidence from Belgium, France, Germany and Spain” (with E. Biewen, S. Blank, G. Gaulier, M.J. González, P. Meinen, D. Mirza, C. Martín, P. Tello) *The World Economy*, forthcoming.

“Trade in Services and Occupational Tasks: An Empirical Investigation” *The World Economy*, 2017 Vol.40(9), 1866-1899. (with Giordano Mion)

“The Balance of Brains: Corruption and High-Skilled Migration” *EMBO Reports* 2013 Vol. 14, Pages 502-504 (with Mara P. Squicciarini)

“Determinants and Consequences of International Migration” in Biagi, Faggian, Rajbhandari and Venhorst ed. “New Frontiers in Interregional Migration Research” Springer, 2018.

WORKING PAPERS

“Interconnections Between Services and Goods Trade” (with Holger Breinlich, Gregory Corcos and Giordano Mion) CEPR WP 12169 R&R *Journal of International Economics*

“One Way to the Top: How Services Boost the Demand for Goods” (with Florian Mayneris and Mathieu Parenti) NBB Working Paper 340.

WORK IN PROGRESS

“Winners and Losers of Service Offshoring: Worker and Firm Level Evidence” (with J. B. Jensen, K. Nilsson-Hakkala and S. Tamminen)

“Labor Unrest and Political Polarization: Evidence from 19th Century France” (with M.P. Squicciarini)

“Concordia Parvae Res Crescunt: Natural Experiment Evidence on the Effect of Migration on Trade and GVCs”

“How Do Labor Markets Adjust to Immigration? The Role of Firm Heterogeneity in a Regional Setting” (with T. Müller and T. Nguyen)

TEACHING

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| 2018 | International Trade (PhD), LMU Munich |
| 2017 | International Trade (Bachelor), Sciences Po |
| 2016 | International Trade (PhD), The Graduate Institute. |
| 2014 | International Trade (Bachelor), Georgetown University. |

REFEREEING ACTIVITY

The Economic Journal, European Economic Review, Review of International Economics, Labor Economics, Review of World Economics, The World Economy, Review of International Economics, Journal of Population Economics, Economica, Industrial and Corporate Change, The Journal of International Trade & Economic Development, Journal of Evolutionary Economics, International Review of Economics and Finance, De Economist.

CONFERENCES AND SEMINARS

- 2018 International Economics Workshop, Göttingen University; CRC Workshop Humboldt University Berlin; Economics Seminar, University of Cagliari. Trade Policy, Inclusiveness and the Rise of the Service Economy, WTO; Io and Trade Seminar, LMU; TIGN conference Pontificia Universidad Catolica de Peru. CESifo Global area conference, ifo. CEMIR Seminar, ifo. SETC, University of Cagliari. ETSG Warsaw University.
- 2017 Departmental Seminar, Ecole Polytechnique; Departmental Seminar, Haifa University; Departmental Seminar, Aarhus University; Departmental Seminar, Aix-Marseille School of Economics; International Economics Seminar, National Bank of Belgium; Departmental Seminar, Ludwig Maximilian University Munich; Economics Seminar, Bank of Italy; Departmental Seminar, IMT Lucca; Departmental Seminar, Trinity College; DG Growth, European Commission; ITSG University of Bergamo. Petralia Conference, Italy. ETSG, University of Florence. Junior Professors Retreat, LMU Munich; Economics Seminar, Bank of England; Torcuato di Tella, Argentina; RedIbero Conference, Uruguay.
- 2016 Brownbag seminar, University of Geneva; Departmental Seminar, Graduate Institute; Australasian Trade Workshop, University of Adelaide; Departmental Seminar, Singapore Management University. FREIT, University of Ljubljana. EIT, European University Institute. EEA Meeting, University of Geneva. DEGIT, Nottingham University. EGI, University of Bari. ETSG, Aalto University. Economics Seminar, Université Cergy Pontoise; SAEe, Bilbao Spain; Econometric Society Winter Meeting, University of Edinburgh.
- 2015 Trade Study Group Washington DC; Australasian Trade Workshop, University of Sydney; Trade Seminar, Georgetown University; Trade Study Group Washington DC; Université Sorbonne, Paris; CAED Conference, Istanbul.
- 2014 Brownbag seminar, Erasmus University; CompNet Conference, Bank of Italy; EIST Conference, TED University, Turkey;
- 2013 Doctoral Workshop, UCLouvain, Belgium; XIII RIEF Conference, Université Sorbonne; FREIT Conference, University of Ljubljana; ITSG, University of Ancona; CompNet Meeting, ECB; ETSG, Birmingham University; Midwest International Trade Conference, Michigan University; InterAmerican Development Bank; SAE Meetings, Universidad de Santander.
- 2012 Midwest International Economics Conference, Indiana University; GIST Conference, University of Sassari; EGI, University of Bari; ETSG, Leuven.

2011 ETSG, Copenhagen Business School; 26th European Economic Association Conference, University of Oslo; APTS, University of Hawaii at Manoa; 3rd GIST Conference, University of Stockholm; LEITC, University of Ljubljana; Royal Economic Society, Royal Holloway University of London; ITSG University of Milan; EDP Jamboree, Bonn; Doctoral Workshop, UCLouvain.

2010 FIW University of Vienna; NBB Bi-annual Conference; ETSG Lausanne; EGI, University of Bari; GIST, University of Ljubljana; EDP, UPF.

CONFERENCES ORGANIZATION

2017 Sardinian Empirical Trade Conference (SETC), Cagliari, Italy.

2017 High-Skilled Migration Workshop, Geneva.

2013 Doctoral Workshop, Louvain la Neuve, Belgium.

2012 Globalization, Investment and Services Trade Conference (GIST), Italy.

LANGUAGES

Italian: Mother Tongue.

English: Advanced, CAE, "Certificate in Advanced English", 2008.

French: Advanced, DALF, "Diplome Approfondi de Langue Française", 2008.

PRIZES, HONORS AND QUALIFICATIONS

2018 Abilitazione Nazionale Settore 13/A2 (Politica Economica)

2015 Geneva International Award from Swiss Network for International Studies

2014-2015 Robert Solow Postdoctoral Fellowship

2011-2014 FNRS "Fond National Recherche Scientifique" Fellowship

2009-2011 Globalization, Investments and Service Trade Fellowship, EU Commission

2008-2009 Homo Sapiens Sapiens Prize, Italian Ministry for Education

2001, 2002 Athletics, Bronze Medal in the 4x100m relay, Italian Championships for Clubs

INTERESTS AND ACTIVITIES

Member of the Sardinian Cultural Association.

Photography, Rowing, Athletics and Scuba Diving.