

# Andrea Ariu

Department of Economics, Management and Quantitative Methods, University of Milan

Via Conservatorio 7, 20122 Milano, Italy

email: [andrea.ariu@unimi.it](mailto:andrea.ariu@unimi.it), homepage: [www.ariu.eu](http://www.ariu.eu)

## CURRENT POSITIONS

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2019-now Assistant Professor, University of Milan, Italy  
2019-now CEPR Research Affiliate  
2017-now CESifo Research Fellow  
2019-now Research Fellow, Centro Luca d'Agliano, Italy  
2014-now Research Associate, CRENOS, Italy  
2018-now FREIT Editorial Board Member

## PAST POSITIONS

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2017-2020 Research Fellow, ifo Institut, Germany  
2017-2019 Assistant Professor, LMU Munich, Germany  
2015-2017 Post-Doc, Department of Economics, University of Geneva.  
2014-2015 Robert M. Solow Post-Doctoral Fellow, McDonough Business School, Georgetown University  
2011-2014 Research Fellow Fond National Recherche Scientifique, Belgium  
2010-11 Researcher, National Bank of Belgium  
2009-2014 Doctoral Researcher IRES, Université catholique de Louvain, Belgium

## EDUCATION

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04/2014 Ph.D. in Economics, Université catholique de Louvain, Belgium.  
09/2008 M.Sc. in Economics and Social Sciences UCLouvain, and Bocconi University.  
07/2006 BA in Economics of International Markets & New Technologies, Bocconi University.

## RESEARCH INTERESTS

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International Trade, International Migration.

## PUBLICATIONS

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“One Way to the Top: How Services Boost the Demand for Goods”, *Journal of International Economics*, Vol. 123 (with Florian Mayneris and Mathieu Parenti)

“Interconnections Between Services and Goods Trade” *Journal of International Economics*, 2019, Vol. 116, 173-188. (with Holger Breinlich, Gregory Corcos and Giordano Mion)

“Crisis-Proof Services: Why Trade in Services Did Not Suffer During the 2008-2009 Collapse” *Journal of International Economics*, 2016, Vol 98, 138-149.

➤ Winner of the “2015 Geneva International Award” (from the Swiss Network for International Studies)

➤ Featured in VoxEU.org and GEP

“Governance Quality and Net Migration Flows” *Regional Science and Urban Economics*, 2016, Vol. 60, 238-248. (with Frederic Docquier and Mara P. Squicciarini)

“Services Versus Goods Trade: A Firm Level Comparison” *Review of World Economics*, 2016, Vol. 152(1), 19-41.

➤ *Featured in VoxEU.org*

“Firm Heterogeneity and Aggregate Business Services Exports: Micro Evidence from Belgium, France, Germany and Spain”, *The World Economy*, 2019, Vol. 42(2), 564-589, (with E. Biewen, S. Blank, G. Gaulier, M.J. González, P. Meinen, D. Mirza, C. Martín, P. Tello)

“Trade in Services and Occupational Tasks: An Empirical Investigation” *The World Economy*, 2017 Vol.40(9), 1866-1899. (with Giordano Mion)

➤ *Featured in VoxEU.org*

“The Balance of Brains: Corruption and High-Skilled Migration” *EMBO Reports* 2013 Vol. 14, Pages 502-504 (with Mara P. Squicciarini)

➤ *Featured in ElPais*

“Determinants and Consequences of International Migration” in Biagi, Faggian, Rajbhandari and Venhorst ed. “*New Frontiers in Interregional Migration Research*” Springer, 2018.

## WORKING PAPERS

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“Winners and Losers of Service Offshoring: Worker and Firm Level Evidence” (with J. B. Jensen, K. Nilsson-Hakkala and S. Tamminen), NBER Working Paper 26355.

“Foreign Workers, Better Products and Trade: Evidence from a Natural Experiment”, CEPR Discussion Paper 14859.

## WORK IN PROGRESS

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“Labor Unrest and Political Polarization: Evidence from 19<sup>th</sup> Century France” (with M.P. Squicciarini)

“How Do Labor Markets Adjust to Immigration? The Role of Firm Heterogeneity in a Regional Setting” (with T. Müller and T. Nguyen)

“ON the Mystery of the Missing Trade in Services”

## RESEARCH VISITS

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2016	Center for Economic Performance, London School of Economics, UK
2012	Department of Economics, Stanford University, California, USA.
2011	Center for Economic Performance, London School of Economics, UK
2010	Department of Economics, London School of Economics, UK.

## TEACHING

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2021	Business, Governments and the Global Economy (BA), UniCatt Milan International Trade (PhD), The Graduate Institute
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- 2020 Business, Governments and the Global Economy (BA), UniCatt Milan  
International Economics and Policy (Bachelor), University of Milan  
International Trade (PhD), The Graduate Institute
- 2018 International Trade (PhD), LMU Munich
- 2017 International Trade (Bachelor), Sciences Po
- 2016 International Trade (PhD), The Graduate Institute.
- 2014 International Trade (Bachelor), Georgetown University.

#### REFEREEING ACTIVITY

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American Economic Journal: Economic Policy, American Economic Review: Insights, Canadian Journal of Economics, Economic Journal, Economica, European Economic Review, Industrial and Corporate Change, International Economics, International Review of Economics and Finance, Labor Economics, Journal of Evolutionary Economics, Journal of International Trade & Economic Development, Journal of Population Economics, Portuguese Economic Journal, Review of International Economics, Review of World Economics, Scandinavian Journal of Economics, The World Economy.

#### CONFERENCES AND SEMINARS

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- 2020 Alp-Pop Conference, LaThuile. Economics Seminar University of Salento (webinar), Migration, Globalization and the Knowledge Economy, Bocconi University (web-workshop), Munich International Economics Seminar, LMU (webinar), Brock University Economics Seminar (webinar).
- 2019 International Economics Workshop, Göttingen University; Economics Seminar, Catholic University of Milan; CESifo Global area conference, ifo; Workshop on International Economics Networks, ETSG Bern, 60<sup>th</sup> Italian Economic Association Meeting, University of Palermo, ECB/CEPR Conference on Labour Markets.
- 2018 International Economics Workshop, Göttingen University; CRC Workshop Humboldt University Berlin; Economics Seminar, University of Cagliari. Trade Policy, Inclusiveness and the Rise of the Service Economy, WTO; Io and Trade Seminar, LMU; TIGN conference Pontificia Universidad Catolica de Peru. CESifo Global area conference, ifo. CEMIR Seminar, ifo. SETC, University of Cagliari. ETSG Warsaw University; CRC retreat Ohstadt; Departmental Seminar, University of Milan; Junior Faculty Retreat, Ammersee; Research Seminar, IMF; EHT Conference, Purdue University; OECD Migration Conference, Paris; Departmental Seminar, University of Lugano.
- 2017 Departmental Seminar, Ecole Polytechnique; Departmental Seminar, Haifa University; Departmental Seminar, Aarhus University; Departmental Seminar, Aix-Marseille School of Economics; International Economics Seminar, National Bank of Belgium; Departmental Seminar, Ludwig Maximilian University Munich; Economics Seminar, Bank of Italy; Departmental Seminar, IMT Lucca; Departmental Seminar, Trinity College; DG Growth, European Commission; ITSG University of Bergamo. Petralia Conference, Italy. ETSG, University of Florence. Junior Professors Retreat, LMU Munich; Economics Seminar, Bank of England; Torcuato di Tella, Argentina; RedIbero Conference.

2016	Brownbag seminar, University of Geneva; Departmental Seminar, Graduate Institute; Australasian Trade Workshop, University of Adelaide; Departmental Seminar, Singapore Management University. FREIT, University of Ljubljana. EIT, European University Institute. EEA Meeting, University of Geneva. DEGIT, Nottingham University. EGI, University of Bari. ETSG, Aalto University. Economics Seminar, Université Cergy Pontoise; SAEe, Bilbao Spain; Econometric Society Winter Meeting, University of Edinbrough.
2015	Trade Study Group Washington DC; Australasian Trade Workshop, University of Sydney; Trade Seminar, Georgetown University; Trade Study Group Washington DC; Université Sorbonne, Paris; CAED Conference, Istanbul.
2014	Brownbag seminar, Erasmus University; CompNet Conference, Bank of Italy; EIST Conference, TED University, Turkey;
2013	Doctoral Workshop, UCLouvain, Belgium; XIII RIEF Conference, Université Sorbonne; FREIT Conference, University of Ljubljana; ITSG, University of Ancona; CompNet Meeting, ECB; ETSG, Birmingham University; Midwest International Trade Conference, Michigan University; InterAmerican Development Bank; SAE Meetings, Universidad de Santander.
2012	Midwest International Economics Conference, Indiana University; GIST Conference, University of Sassari; EGI, University of Bari; ETSG, Leuven.
2011	ETSG, Copenhagen Business School; 26th European Economic Association Conference, University of Oslo; APTS, University of Hawaii at Manoa; 3rd GIST Conference, University of Stockholm; LEITC, University of Ljubljana; Royal Economic Society, Royal Holloway University of London; ITSG University of Milan; EDP Jamboree, Bonn; Doctoral Workshop, UCLouvain.
2010	FIW University of Vienna; NBB Bi-annual Conference; ETSG Lausanne; EGI, University of Bari; GIST, University of Ljubljana; EDP, UPF.

#### CONFERENCES AND SEMINARS ORGANIZATION

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2017-2020	Sardinian Empirical Trade Conference (SETC), Cagliari, Italy.
2017-2018	International Economics Seminar, LMU Munich.
2017	High-Skilled Migration Workshop, Geneva.
2013	Doctoral Workshop, Louvain la Neuve, Belgium.
2012	Globalization, Investment and Services Trade Conference (GIST), Italy.

#### INSTITUTIONAL RESPONSIBILITIES

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2017-2019	Organizer of the Munich International Economics Seminar, LMU University
2017-2019	Recruiting Committee, LMU University Munich
2017-2019	Placement Committee, LMU University Munich
2016-2017	Organizer of the Economics Departmental Seminar, University of Geneva

#### LANGUAGES

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Italian:	Mother Tongue.
English:	Advanced, CAE, "Certificate in Advanced English", 2008.
French:	Advanced, DALF, "Diplome Approfondi de Langue Française", 2008.

## FELLOWSHIPS AND AWARDS

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2020-2021	VisitINPS Scholar for the project “Worker and Firm Level Consequences of International Labor Mobility: Evidence from a Natural Experiment”
2019-2021	Rita Levi-Montalcini Fellowship, University of Milan, Italy
2015	Geneva International Award from Swiss Network for International Studies
2014-2015	Robert Solow Postdoctoral Fellowship
2011-2014	FNRS “Fond National Recherche Scientifique” Fellowship
2009-2011	Globalization, Investments and Service Trade Fellowship, EU Commission
2008-2009	Homo Sapiens Sapiens Prize, Italian Ministry for Education
2001, 2002	Athletics, Bronze Medal in the 4x100m relay, Italian Championships for Clubs

## GRANTS AND QUALIFICATIONS

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2018	CRC Research grant for Junior Faculty, LMU University Munich, Germany
2018	Abilitazione Nazionale Settore 13/A2 (Politica Economica), Italy

## INTERESTS AND ACTIVITIES

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Member of the Sardinian Cultural Association, Photography, Rowing, Athletics